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# Invitation for Bids (IFB)

*Republic of Croatia*

## *Integrated Land Administration System Project*

*Based on the Loan Agreement for the Integrated Land Administration System Project, IBRD no. 8086-HR, the Project Implementation Unit hereby announces:*

### INVITATION FOR BIDS

for

### PROCUREMENT OF HARDWARE (HW) AND SOFTWARE (SW) FOR SEPARATING ENVIRONMENTS AND REFRESHING THE EXISTING EQUIPMENT FOR JIS – LOT 1 & LOT 2

ICB No: IA/ILAS-C3-1/ICB/15/95

1. The Republic of Croatia (hereinafter called "Borrower") has received financing from the International Bank for Reconstruction and Development (IBRD) (the "Bank") in the form of a loan (hereinafter called "Loan") toward the cost of the Integrated Land Administration System Project. The Ministry of Justice and State Geodetic Administration, the implementing agencies of the Purchaser, intend to apply part of the proceeds toward payments under the contracts for "Procurement of HW and SW for separating environments and refreshing the existing equipment for JIS – LOT 1 & LOT 2".
2. On behalf of the Ministry of Justice and State Geodetic Administration, the Project Implementation Unit, now invites sealed bids from eligible and qualified bidders for the supply of:

<i>LOT number 1 – Hardware and Software</i>	
<i>Item</i>	<i>Quantity</i>
G-1 Private side Server	2 piece
G-2 Private side Storage for Oracle Database	1 piece
G-3 FileNet, Java Application and Backup Storage	1 piece
G-4 Public side Database and Geo-image Storage	1 piece
G-5 Public side Servers	2 piece
G-6 Remote Services Server	1 piece
G-7 Backup Application and Management Server	1 piece
G-8 Tape Library	1 piece
G-9 Dedicated High Performance Networking Switches for Private side Server, Private side Storage for Oracle Database, Java Application Storage, FileNet and Backup storage	1 set

G-10 Storage Area Network (SAN) - Networking	1 set
G-11 Private Server and Storage Management Networking	1 set
G-12 Public side Server and Storage Management Networking	1 set
G-13 Router	1 set
G-14 Next Generation Firewall	1 set
G-15 Network Load Balancers Private and Public	1 set
G-16 Private side Ethernet switch	1 set
G-17 Public side Ethernet switch	1 set
G-18 Fiber optic SFP	1 set
G-19 Rack	1 - lump sum
G-20 Additional equipment	1 – lump sum
G-21 Backup Software	1 – lump sum
G-22 Management Software	1 – lump sum
G-23 Oracle Database licenses and technical support	1 – lump sum
G-24 Oracle Fusion Middleware requirements	1 – lump sum
G-25 GIS Server Engine requirements – ArcGIS for Server	1 – lump sum
G-26 LDAP Server specification – IBM Tivoli Directory Server 6.3	1 – lump sum

<i>LOT number 2 – FileNet</i>	
<i>Item</i>	<i>Quantity</i>
G-27 FileNet P8 Platform Content Platform Engine 5.2.1.	2.000 licence/users

Qualifications requirements for the Bidders include:

**(1) General and Legal Capacity**

- i. The Bidder shall be properly established in its country of origin,
- ii. The Bidder shall have paid all of its outstanding tax obligations and obligations related to pension and health insurance contributions in the country of incorporation,

- iii. The Bidder's management staff and the legal entity of the Bidder shall not be sentenced for commercial crime(s) and criminal offence(s) in the last five (5) years (2014, 2013, 2012, 2011, and 2010).

*NOTE: In case the Bidder is a Joint Venture (JV), all of the above General Capability criteria must be fulfilled by each of the partners to the JV and documentation demonstrating compliance with these requirements must be provided for each partner to the JV in its Bid.*

Additional documentary requirements for Joint Ventures:

Bids submitted by a JV of two or more firms as partners shall comply with the following requirements:

- (i) the bid shall be signed so as to be legally binding on all partners,
- (ii) one of the partners shall be nominated as being in charge (Lead Partner), and this nomination shall be evidenced by submitting in its Bid a power of attorney signed by legally authorized signatories of all the partners,
- (iii) the Lead Partner shall be authorized to incur liabilities and receive instructions for and on behalf of any and all partners of the Joint Venture, and the entire execution of the Contract, including payment, shall be done exclusively with the partner in charge,
- (iv) all partners to the Joint Venture shall be obligated to remain in a JV for the entire period of validity of the contract resulting from this bidding procedure and shall be liable jointly and severally for the execution of the Contract in accordance with the Contract terms,

A JV statement signed by all partners to the effect of all obligations mentioned under points (i) to (iv) above shall be included in the authorization mentioned under (ii) above, and attached to the bid as well as the Contract (in case of a successful bid).

**(2) Financial Capacity**

- i. The Bidder shall have stable financial position meaning that its annual profit before taxes (PBT) must be positive for each of the last three years (2014, 2013, 2012),
- ii. The Bidder shall have average annual turnover ("annual turnover" = gross amount of income received by the business related to supply of computer hardware and software in 1 year period) for the last three years  $((2014+2013+2012)/3)$  of a minimum amount of 2 Mil. EUR equivalent for LOT 1 and of a minimum amount of 1.5 Mil. EUR equivalent for LOT 2.

*NOTE: In case of Joint Ventures (JV) the leading partner (partner in charge) must provide at least fifty (50) percent of the average annual turnover of the JV. Other partners to the Joint Venture must provide at least twenty five percent (25%) of average annual turnover (For the purposes of establishing a Bidder's qualifications, the experience and/or resources of any Subcontractor will not contribute to the Bidder's qualifications; only those of a Joint Venture partner will be considered).*

**(3) Experience and Technical Capacity**

1. Bidders shall prove their technical and professional capacity by submitting the following proofs as part of the Bid:

**A list of referenced contracts for the supply of similar goods** executed in the year when the procurement procedure started and in the three years proceeding that year (2014, 2013 and 2012).

The list of referenced contracts shall include the amounts; goods supply dates, and the names of the other Contracting Parties (Purchasers). As proof of orderly supply of goods, the list shall include, or have attached, a verification/certification of orderly contract execution issued by the other Contracting Parties (Purchasers). The proofs above shall serve to evidence that the Bidder has carried out successfully at least one contract for the supply of goods equal or similar to the subject of procurement, with a total of a minimum amount of 1.5 Mil. EUR equivalent for LOT 1 and with a total of a minimum amount of 1.0 Mil. EUR equivalent for LOT 2.

***NOTE:** In case of Joint Ventures (JV), criterion above may be fulfilled by any of the partners to the JV or by all partners cumulatively.*

**(4) Other documents to be enclosed to the Bid:**

- Manufacturer's Authorization (template form is attached to Section IV. Bidding Forms)
- A written Statement of the Bidder guaranteeing that it meets the requirements for warranty and post-warranty service capacity as defined in Section VII Schedule of Requirements
- Copy of the ISO 9001 certificate of the Bidder – Quality Management Systems.

A margin of preference for certain goods manufactured domestically shall not be applied. Additional details are provided in the Bidding Documents.

3. Bidders may bid for one or two contracts (each LOT may form a separate contract), as further defined in the bidding document. Bidders wishing to offer discounts in case they are awarded more than one contract will be allowed to do so, provided those discounts are included in the Letter of Bid.

4. Bidding will be conducted through the International Competitive Bidding procedures as specified in the World Bank's *Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* ("Procurement Guidelines"), and is open to all eligible bidders as defined in the Procurement Guidelines. In addition, please refer to paragraphs 1.6 and 1.7 setting forth the World Bank's policy on conflict of interest.

5. Interested eligible bidders may obtain further information from the Project Implementation Unit and inspect the Bidding Documents at the address given below from Monday to Friday between 09:00 and 15:00 hours local time.

6. A complete set of Bidding Documents in **the English language** may be purchased by interested bidders on the submission of a written Application to the address below and upon payment of a non refundable fee of HRK 350,00 or EUR 50, excluding courier delivery. The method of payment will be a deposit to the specified account of the Integrated Land Administration System Project as follows:

- **For payments in HRK (Croatian Kuna):** direct deposit or transfer to the bank account no. 1001005-1863000160, IBAN: HR 12 1001 0051 8630 00160, code: 64, description no. 9733-6120-664037 in favour of the State budget of the Republic of Croatia.
- **For payments in all other currencies:** direct deposit or transfer to the bank account, IBAN code: HR12 1001 0051 8630 00160 opened at Hrvatska narodna banka, Trg hrvatskih velikana 3, 10002 Zagreb, SWIFT CODE: NBHRHR2XXXX, in favour of the Ministry of Finance, Remark: 64-9733-6120-664040, State Geodetic Administration.

The documents shall be sent by a courier or collected by the authorized representative of the Bidder at the address below.

7. Bids must be delivered to the address below on or before **03 July 2015 at 13:00 hrs p.m. local time**. Electronic bidding will not be permitted. Late bids will be rejected. Bids will be publicly opened in the presence of the bidders' designated representatives and anyone who choose to attend at the address below on **03 July 2015 at 13:00 hrs p.m. local time**.

8. All bids must be accompanied by a Bid Security, as follows:

**LOT number 1 – Hardware and Software: EUR 40.000,00 (EUR fortythousand) or an equivalent amount in Croatian kuna (HRK)**, which equivalent amount shall be determined at the middle exchange rate established by Croatian National Bank for the date 14 days prior to Bid submission deadline.

**LOT number 2 – FileNet: EUR 30.000,00 (EUR thirtythousand) or an equivalent amount in Croatian kuna (HRK)**, which equivalent amount shall be determined at the middle exchange rate established by Croatian National Bank for the date 14 days prior to Bid submission deadline.

9. The address referred to above is:

**Integrated Land Administration System Project**  
**(Projekt implementacije integriranog sustava zemljišne administracije)**  
**Project Implementation Unit (PIU)**

Attn: Mr. Mate Ugrina; Procurement Specialist (Room number: 114),  
Ms. Violeta Dančuo, Training and Administrative Assistant

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